



**2014 S.L. Gimbel  
Foundation Fund  
Grant Application-  
International**

Internal Use Only:  
Grant: **20140342**

**\$50,000**

**Organization / Agency Information**

<b>Organization/Agency Name:</b> Vitamin Angels Alliance Inc. <b>19050</b>		
<b>Physical Address:</b> 111 West Micheltoarena Suite 300		<b>City/State/Zip</b> Santa Barbara, California 93101
<b>Mailing Address:</b> P.O. Box 4490		<b>City/State/Zip</b> Santa Barbara, California 93140
<b>CEO or Director:</b> Howard Schiffer		<b>Title:</b> President and Founder
<b>Phone:</b> (805) 564-8400	<b>Fax:</b> (805) 564-8499	<b>Email:</b> info@vitaminangels.org
<b>Contact Person:</b> Kelsey Maloney		<b>Title:</b> Account Manager
<b>Phone:</b> (805) 564-8400 ext 9	<b>Fax:</b> (805) 564-8499	<b>Email:</b> kmaloney@vitaminangels.org
<b>Web Site Address:</b> www.vitaminangels.org		<b>Tax ID:</b> 77-0485881

**Program / Grant Information**

**Interest Area:** Health Environment Animal Protection Education Human Dignity

<b>Program / Project Name:</b> International Program		
<b>Amount of Grant Requested:</b> \$50,000.00	<b>Total Organization Budget:</b> \$23,796,818	<b>Percentage of Organization's Total Budget used for Administration</b> 7.4%
<b>Purpose of Grant Request (one sentence):</b> The purpose of the grant request is to connect undernourished children in targeted underserved areas with vitamin A to reduce child morbidity and mortality by 24%.		

**Signatures**

<b>Board President / Chair: (please print)</b> Peter van Stolk	<b>Title:</b> Board Chair
<b>Signature:</b>	<b>Date:</b>
<b>CEO / Director: (please print)</b> Howard Schiffer	<b>Title:</b> President and Founder
<b>Signature:</b>	<b>Date:</b>

\*Total Organization Budget is based on our expenses budget from 2012 (990)

**I. A)** Our *history* begins in 1994 when our Founder and President, Howard Schiffer, decided to direct his skills as a successful business owner and his knowledge of nutrition to fulfill his vision of improving the lives of undernourished children all over the world. With experience as a midwife, nutrition counselor, business owner and consultant in the dietary supplement industry, Howard Schiffer founded Vitamin Angels. Over the past 20 years, we have developed into an innovative, forward-thinking organization with partnerships ranging from over 400 small local field partners to internationally recognized NGOs like Save the Children and World Vision, in an effort to ensure *every* underserved child is reached.

Vitamin Angels' *mission* is to help at-risk populations in need—specifically pregnant women, new mothers, and children under five—gain access to lifesaving and life changing vitamins and minerals. Vitamins strengthen children's immune systems to fight illnesses, thus helping them build a foundation of good health and giving them the opportunity to lead meaningful and productive lives. Vitamin Angels' *vision* is to be a leading partner for the alleviation of essential micronutrient deficiency among underserved and at-risk infants and young children.

**I. B)** Our past accomplishments include:

- Dramatic growth in number of beneficiaries reached from 22.5 million in 2010 to *30 million* in 2013.
- 6 consecutive 4-star ratings from Charity Navigator, America's premier charity evaluator
- Listed as a Top 10 Highly Rated Charities Relying on Private Contributions by Charity Navigator in 2010 and 2012.

**I. C)** Vitamin Angels operates two programs: Domestic and International. In 2014, we expect to reach 40 million children in over 40 countries with vitamins and minerals.

Through our International Program, we provide high dose vitamin A to undernourished children under the age of five in over 40 countries worldwide. For this program, our beneficiaries are infants and children 6-59 months living in vulnerable communities in remote regions of countries with documented vitamin A deficiency (consistent with WHO or UNICEF identified priority countries) in Africa, Asia, and Latin America. We target the approximately 30% of children who we believe are systematically missed by government led supplementation programs. Additionally, on a much smaller scale, we provide daily multivitamins to children under five and prenatal vitamins to pregnant or breastfeeding women. *Funding for vitamin A projects under our International Program is the focus of this grant application.*

Our Domestic Program connects vulnerable communities in the United States with vitamins and minerals, thus ensuring that children and pregnant/new mothers who have inconsistent access to healthy and nutritious foods have the ability to reach their full physical & mental potential. We provide children's daily multivitamins to children under five and prenatal vitamins to pregnant women and breastfeeding mothers through a network of local organizations and clinics.

**II. A)** An estimated 190 million children under age five suffer from vitamin A deficiency (VAD). Vitamin Angels is seeking grant funding to help reach an additional *one million children* with vitamin A to reduce global childhood VAD. VAD is a major contributing factor of blindness as well as death from common diseases including measles, malaria, acute respiratory tract infection and diarrhea. Vitamin A is critical for growing infants and children because it (1) reduces infections leading to illness and death by ensuring structural integrity of cells needed to maintain a "barrier" that guards against infection, (2) acts to support development of normal immune function, (3) is essential for normal vision, and (4) works to reduce anemia by facilitating iron utilization, which in turn is important for cognitive development. Supplementing children who are at-risk of VAD *reduces child mortality by 24% from all causes* and is

recognized globally as a crucial intervention important for facilitating achievement of the Millennium Development Goals. Because the human body does not synthesize vitamin A, adequate intake of vitamin A from external sources is necessary. In 2008, and again in 2012, micronutrient (vitamin and mineral) supplementation for undernourished children was ranked the #1 priority for addressing global development challenges by the Copenhagen Consensus.

**II. B) 1.** Our International Program goal is to connect undernourished children under five with vitamin A to reduce childhood mortality. Our program is unique because we focus on reaching the children who are *most in need* and generally *not* served by national health services in their countries. We partner with over 400 field partners, qualified local NGO's with existing projects suitable for distributing vitamin A directly to beneficiaries. We carefully vet and screen our partners to ensure they can successfully implement our program goals. Our program is locally *sustainable* because it is grafted onto existing NGO healthcare outreach. Our method of vitamin A distribution is highly *efficient* because it requires a local contribution of human and logistical resources which (1) increases beneficiaries reached, (2) creates a sense of local participation, initiative, and ownership, (3) focuses on reaching children who are generally not served by national healthcare systems, and (4) accelerates the elimination of vitamin A deficiency worldwide.

**II. B) 2.** Objective I: Purchase vitamin A

Activities: Vitamin Angels will purchase 2,000,000 vitamin A capsules, according to our quality standards and specifications, at an estimated cost of \$.025/dose (2.5 cents) to purchase enough vitamin A for an estimated 1,000,000 (one million) children at a total cost of \$50,000. We will ship the vitamin A capsules to our field partners who will distribute one dose of vitamin A directly to beneficiary children ages 6-59 months twice annually.

Objective II: Reduce child mortality among undernourished children.

Activities: Research shows that Vitamin A supplementation reduces childhood mortality by 24%. It is *not* part of this project, however, to collect or analyze health survey data.

**Timeline**

8/15/2014: Vitamin Angels will purchase vitamin A according to our quality standards and specifications

9/1/2014-12/31/2014: Vitamin Angels will ship the vitamin A capsules to field partners (located in approximately 45 countries) and confirm that the vitamin A capsules were received

9/1/2014-12/31/2014: Field partners will distribute vitamin A directly to beneficiaries and report back to Vitamin Angels on the number of vitamin capsules distributed

10/1/2014-12/31/2014: Vitamin Angels will perform a monitoring/evaluation procedure and conduct technical field visits in targeted regions

**II. B) 3.** This grant will serve children under five in remote regions of countries with high rates of VAD who are generally *not* served by national public health services in Africa, Asia and Latin America. With the \$50,000 in requested funding, we will reach one million children under five with lifesaving vitamin A.

**II. B) 4.** The global community is working to achieve universal vitamin A distribution initiatives among populations in need. Multi-lateral agencies (e.g., UNICEF, WHO, etc.) and bi-lateral agencies (e.g., Canadian International Development Agency, United States Agency for International Development, etc.) provide the lion's share of funding and are very successful at reaching infants and children who have easy access to health care facilities. Vitamin Angels, on the other hand, focuses on *remote* populations who are often *most in need* and have little or no access to health care systems. Through our field partners, we have unique access to these

populations to fill the gap *not* being filled by large development assistance programs. Vitamin Angels is the *second largest distributor* of vitamin A after UNICEF, and our approach is sustainable because our field partners are already integrated into the communities. We provide our field partners with vitamin A capsules and technical assistance including (1) educational materials, (2) technical guidelines, (3) technical services to help customize materials for different cultures, (4) technical advisory services to help our partners undertake planning and problem solving, and (5) monitoring services. Although Vitamin Angels does *not* use volunteers in the field, our field partners use volunteers to conduct surveys in the communities and organize the vitamin distributions.

**II. C) 1.** We anticipate connecting 1,000,000 beneficiaries (children under five) with 2,000,000 doses of vitamin A (2 doses/child/year). Furthermore, we anticipate reduced childhood blindness and mortality from the illnesses listed above (II. A. 1.); it is *not* part of this project, however, to collect or analyze health survey data.

**II. C) 2, 3.** Vitamin Angels will work closely with our field partners to track (1) the number of vitamin A doses received and distributed to beneficiaries and (2) the number of beneficiaries reached along with the locations of distributions. Because the research demonstrates that vitamin A reduces childhood mortality by 24%, Vitamin Angels only records the number of beneficiaries reached. It is *not* part of this project to collect or analyze health survey data.

**II. D)** Vitamin Angels will use the grant funds to purchase vitamin A capsules.

**III. A)** The majority of our funding comes from sustainable sales-based fundraising through long-term partnerships with corporate partners, particularly companies in the dietary supplement industry. We have over 200 partnerships with companies including ingredient suppliers, manufacturers, and retailers in the vitamin industry. We are currently expanding and partnering with companies outside the dietary supplement industry and expanding our individual-giving campaigns.

**IV. A)** The Board of Directors is Vitamin Angels' governing board. They provide fiscal guidance, approve the strategic direction, and provide oversight to the executive leadership. The standing committees are Finance and Development. The Board of Directors makes decisions by receiving relevant information from staff, discussing pertinent topics, and taking a majority vote.

**IV. B)** Our Programs Managers oversee the entire process of finding and training qualified field partners. Clayton Ajello DRPH, MPH, is our Senior Technical Advisor and specializes in advising non-profit organizations seeking to position themselves, through innovation, to bring about sustainable, high impact public health initiatives in low resources settings. Clayton served 12+ years as VP for International Programs (public health, clinical, primary care training) at the Johns Hopkins University. Robert Black, M.D., M.P.H. is a Vitamin Angels board member and the Chair of the Department of International Health and Director of the Institute for International Programs of the Johns Hopkins Bloomberg School of Public Health. As a member of the US Institute of Medicine and advisory bodies of the World Health Organization, the International Vaccine Institute, and other international organizations, he assists with the development of policies intended to improve child health.

## 2014 S.L. Gimbel Foundation APPLICATION

### V. Project Budget

Line Item Description	Line Item Explanation (Formula/equation used as applicable. Example: 40 books @ \$100 each = \$4000)	Support From Your Agency	Support From Other Funders	Requested Amount From TCF	Line Item Total of Project
Vitamin A capsules	2,000,000 capsules @ \$.025 each = \$50,000	N/A	N/A	\$50,000	\$50,000
<b>TOTALS:</b>				\$50,000	\$50,000

*\*The cost of vitamin A listed above is only an estimate. Costs vary according to volume.*

### VI. Sources of Funding: Please list your current sources of funding and amounts.

#### *Secured/Awarded\**

Name of Funder: Foundation, Corporation, Government	Amount per year
Walgreens	4,600,000
Vitamin World	800,000
Bayer	600,000
Vitaminwater	750,000
Pharmachem	100,000
Vitamin Shoppe	400,000

#### *Pending*

Name of Funder: Foundation, Corporation, Government	Amount	Decision Date
Barlean's	100,000	3/1/2014

*\*Numbers from Secured/Awarded Sources of Funding are from 2013 (please note our most recent audited statements are from 2012). Many of our partnerships have multi-year commitments and will renew annually. We have over 200 partnerships with companies that make regular monetary contributions; please refer to our contributors' page on our website ([vitaminangels.org/contributors](http://vitaminangels.org/contributors)).*

### VII. Financial Analysis

Agency Name: Vitamin Angels

Most Current Fiscal Year (Dates): From January 1, 2012 To: December 31, 2012

**Program to Total Expenses Ratio:** Percentage of expenses used to support programming versus how much is spent for general management and fundraising. A general rule is that at least 75 percent of total expenses should be used to support programs – the higher the percentage the better.

<b>Program Expenses</b>	<b>/Total Operating Expenses</b>	<b>= Program Expense Ratio</b>
\$22,034,816	\$23,796,818	92.6%

990: Part IX, Column B Line 25      990: Part IX, Column A Line 25

<b>Administrative Expense (100%-Program Expense ratio) per 990 above</b>	<b>Percentage of Organization's Current Total Budget used for Administration (from cover page)</b>	<b>Differential</b>
7.4 %	7.4%	0 %

If the differential is above (+) or below (-) 10%, provide an explanation:

**Notes:** *Our current total budget is taken from 2012, our most recent finalized report. \*

**Quick Ratio:** Measures the level of liquidity and measures only current assets that can be quickly turned to cash. A generally standard Quick Ratio equals 1 or more.

<b>Cash</b>	<b>+ Accounts Receivables</b>	<b>/Current Liabilities</b>	<b>= Quick Ratio</b>
\$3,096,405	\$426,332	\$161,010	21.88

**Notes:** *from 2012*

**Excess or Deficit for the Year: 2012**

<b>Excess or (Deficit) Most recent fiscal year end</b>	<b>Excess or (Deficit) Prior fiscal year end (2011)</b>
\$6,131,076	\$(3,201,727)

**Notes:** *from 2012 990 part I, line 19*

**Diversity of Funding Sources:** A financially healthy organization should have a diverse mix of funding sources. Complete those categories that apply to your organization using figures from your most recent fiscal year

<b>Funding Source</b>	<b>Amount</b>	<b>% of Total Revenue</b>	<b>Funding Source</b>	<b>Amount</b>	<b>% of Total Revenue</b>
Contributions	\$345,654	6.2%	Program Fees	N/A	N/A
Fundraising/Special Events	\$609,363	10.9%	Interest Income	N/A	N/A
Corp/Foundation Grants	\$122,400	2.2%	Corporate	\$4,527,919	80.7%
Government Grants	N/A	N/A	Other:	N/A	N/A

**Notes:** *The Diversity of Funding Sources chart covers our cash income from 2012. A significant source of income is donations of product (including vitamins) and services and is not included in this chart.*

List of Vitamin Angels Board members and their affiliations:

**Board of Directors**

Peter van Stolk	S.P.U.D
Clayton Ajello	Independent Consultant
Joanne Gray	Goodwin-Procter
Robert Parker	Vitamin Angels
Howard Schiffer	Vitamin Angels
Michelle Goolsby	Investment Committee of Greenmont Capital Partners
Tom Tolworthy	Twinlab
Robert Black	Professor and Director - Institute of International Programs - Department of International Health - John Hopkins Bloomberg School of Public Health
Michelle Brooke	Arlon Group

**Board of Advisors**

Tom Aarts	Nutrition Business Advisors
Jeff Brams	Garden of Life
Elliott Balbert	Balbert and Associates
Jim Hamilton	DSM
Peter Hefele	Vitaquest
Scott Holmes	United Future
Doug Jones	Vitamin Shoppe
Barclay Hope	Independent Consultant
Angels Kelly	
Luis Pacheco	Private Family Medicine Practice
Samantha Prasad	Minden Gross
Patrick Rea	Nutrition Business
Jim Tonkin	Healthy Brand Builders
Dave Brubaker	HealthWell Ventures
Samantha Prasad	Minden Gross
John Rubey	Network Live

**Vitamin Angels**  
**Budget Overview: 2014 Budget - - FY14 P&L Classes**  
 January - December 2014

<b>Income</b>		
Contribution Income		
Corporate Donations		1,000,000.00
Individual Donations		150,000.00
Promotions		9,900,000.00
Events		1,250,000.00
Web Donations		150,000.00
Foundations		150,000.00
Gift In Kind Donations		23,000,000.00
<b>Total Contribution Income</b>	<b>\$</b>	<b>35,600,000.00</b>
<b>Total Income</b>	<b>\$</b>	<b>35,600,000.00</b>
<b>Expenses</b>		
Salaries, Payroll & Related Expenses (Main)	<b>\$</b>	<b>3,300,536.00</b>
General Business Expense	<b>\$</b>	<b>85,000.00</b>
Development	<b>\$</b>	<b>898,200.00</b>
Outside Services 2010/Corporate Services 2011	<b>\$</b>	<b>202,400.00</b>
Marketing	<b>\$</b>	<b>1,302,500.00</b>
Program Costs	<b>\$</b>	<b>30,000,000.00</b>
Bank Charges	<b>\$</b>	<b>35,000.00</b>
Office Supply	<b>\$</b>	<b>483,000.00</b>
Shipping & Mailing	<b>\$</b>	<b>2,000.00</b>
Rent	<b>\$</b>	<b>170,000.00</b>
<b>Total Expenses</b>	<b>\$</b>	<b>36,478,636.00</b>
<b>Net Operating Income</b>	<b>-\$</b>	<b>878,636.00</b>
<b>Net Income</b>	<b>-\$</b>	<b>878,636.00</b>

*\*Note: our previous year's actual expenses have not been finalized*



**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response to any question in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	1,150,010.	1,150,010.		
2 Grants and other assistance to individuals in the United States. See Part IV, line 22				
3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	19,613,823.	19,613,823.		
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	704,635.	239,576.	267,761.	197,298.
6 Compensation not included above, to disqualified persons (as defined under section 4958(1)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	620,178.	210,860.	235,668.	173,650.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes	192,037.	65,293.	72,974.	53,770.
11 Fees for services (non-employees):				
a Management				
b Legal	37,579.	18,789.	18,790.	
c Accounting	28,199.		28,199.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	286,781.	169,184.	31,650.	85,947.
12 Advertising and promotion	290,575.			290,575.
13 Office expenses	84,430.	42,215.	16,886.	25,329.
14 Information technology	57,108.	28,554.	11,422.	17,132.
15 Royalties				
16 Occupancy	74,139.	37,070.	14,827.	22,242.
17 Travel	487,632.	310,783.	41,959.	134,890.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	2,146.		2,146.	
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	14,289.	7,144.	2,858.	4,287.
23 Insurance	19,997.	9,999.	3,999.	5,999.
24 Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a POSTAGE AND SHIPPING	131,460.	129,716.	1,744.	
b PROGRAM DIRECT EXPENSES	1,800.	1,800.		
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	23,796,818.	22,034,816.	750,883.	1,011,119.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here  if following SOP 98-2 (ASC 958-720)

INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **AUG 06 2003**

VITAMIN ANGEL ALLIANCE INC  
1450 ORANGE GROVE AVE  
SANTA BARBARA, CA 93105-0000

Employer Identification Number:  
77-0485881  
DLN:  
17053088709003  
Contact Person: ADAM R STANDEN ID# 31124  
Contact Telephone Number:  
(877) 829-5500  
Public Charity Status:  
170(b)(1)(A)(vi)

Dear Applicant:

Our letter dated October 21, 1998, stated you would be exempt from Federal income tax under section 501(c)(3) of the Internal Revenue Code, and you would be treated as a public charity during an advance ruling period.

Based on our records and on the information you submitted, we are pleased to confirm that you are exempt under section 501(c)(3) of the Code, and you are classified as a public charity under the Code section listed in the heading of this letter.

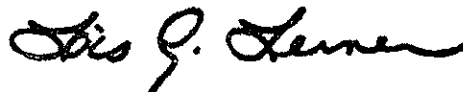
Publication 557, Tax-Exempt Status for Your Organization, provides detailed information about your rights and responsibilities as an exempt organization. You may request a copy by calling the toll-free number for forms, (800) 829-3676. Information is also available on our Internet Web Site at [www.irs.gov](http://www.irs.gov).

If you have general questions about exempt organizations, please call our toll-free number shown in the heading between 8:00 a.m. - 6:30 p.m. Eastern time.

Please keep this letter in your permanent records.

We have sent a copy of this letter to your representative as indicated in your power of attorney.

Sincerely yours,



Lois G. Lerner  
Director, Exempt Organizations  
Rulings and Agreements

Letter 1050 (DO/CG)



Serving the Counties of Riverside and San Bernardino

*S. L. Gimbel Foundation Fund*

BOARD OF DIRECTORS

June 12, 2014

James Cuevas  
*Chair of the Board*

Philip Savage IV  
*Vice Chair of the Board*

Pat Spafford, CPA  
*Chief Financial Officer*

Sean Varner  
*Secretary of the Board*

Glenda Bayless

Sergio Bohon

Rabbi Hillel Cohn

Andrea Dutton

Robert Fey

Paul Granillo

Stanley Grube

Kirk Harns

Dr. Albert Karnig

D. Matthew Pim

Patrick O'Reilly

Rose Salgado

Beverly Stephenson

Grover Trask  
*Immediate Past Board Chair*

Dr. Jonathan Lorenzo Yorba  
*President and CEO*

Mr. Howard Schiffer  
President and Founder

Vitamin Angels  
PO Box 4490  
Santa Barbara, CA 93140

Dear Mr. Schiffer:

Congratulations! A grant has been approved for **Vitamin Angels** in the amount of **\$50,000** from the S.L. Gimbel Foundation. The **performance period for this grant is July 1, 2014 to June 30, 2015**. Additional funding beyond the performance period is not guaranteed. It is highly recommended that alternative funding sources be sought accordingly. The grant is to support the following as specified in your proposal:

*International Program: Provide undernourished children with vitamin A to reduce child morbidity & mortality by 24%.*

This grant is subject to the terms outlined in the enclosed Grant Agreement. After you have reviewed the terms and conditions of the Grant Agreement, please sign and date the enclosed copy and return the original copy to The Community Foundation within the next two weeks. Please retain a copy of the signed agreement for your records. Funds will be released upon receipt of the signed Grant Agreement.

A condition of this grant is that you agree to submit the Grant Evaluation Form which includes a narrative report and fiscal report. The **Grant Evaluation is due on July 15, 2015** and a copy will be available online at [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net) under Grants/Forms.

If you have any questions, please call me at 951-684-4192 ext. 114 or email me at [ccudiamat@thecommunityfoundation.net](mailto:ccudiamat@thecommunityfoundation.net).

Sincerely,

Celia Cudiamat  
Executive Vice President

Vitamin Angels

20140342

GIMB2



Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

3700 Sixth Street, Suite 200 Riverside, California 92501  
P: 951.241.7777 F: 951.684.1911 [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net)

## 2014 S.L. Gimbel Foundation Fund

### Grant Agreement

**Organization:** Vitamin Angels

**Grant Amount:** \$ 50,000 **Grant Number:** 20140342

**Grant Period:** July 1, 2014 through June 30, 2015 (Final report due by July 15, 2015)

**Purpose:** International Program: Provide undernourished children with vitamin A to reduce child morbidity & mortality by 24%.

#### 1. Use of Grant Funds

Grant funds must be expended within the grant period, for the purpose and objectives described in your grant proposal. Grant funds may not be expended for any other purpose without prior written approval by The Community Foundation. If there are significant difficulties in making use of the funds as specified in your proposal, or if the grant funds cannot be spent within the grant period, notify us in writing promptly.

Formal requests for extensions or variances must be submitted to the Foundation's Board of Directors for approval a minimum of 60 days before the end of the grant period.

Requests for variances or extensions are reviewed on a case-by-case basis and approved by the Board of Directors. If a request is denied, unused funds must be immediately refunded to the Foundation.

#### 2. Payment of Grant Funds

The grant funds will be paid in full by the Foundation upon receipt of the signed Grant Agreement. Challenge grant funds will be paid in full upon receipt of the signed Grant Agreement and upon receipt of documentation providing evidence that condition(s) of the challenge grant has/have been met.

#### 3. Certification and Maintenance of Exempt Organization Status

This grant is specifically conditioned upon Grantee's status as an eligible grantee of The Community Foundation. The Foundation has obtained a copy of the Grantee's IRS determination letter. Grantee confirms that it has not had any change in its tax-exempt status, and shall notify the Foundation immediately of any such change.

#### 4. Final Report and Records

The Grantee will submit the Grant Evaluation report per the deadline set forth in the award letter. This report includes a narrative on outcomes based on goals and objectives set forth in the grant proposal and an expenditure report documenting use of grant funds. If equipment was purchased, copies of receipts need to be included.

#### 5. Grantee's Financial Responsibilities

Grantee will keep records of receipts and expenditures of grant funds and other supporting documentation related to the grant at least four (4) years after completion of the grant and will make such records of receipts, expenditures and supporting documentation available to the Foundation upon request.

#### 6. Publicity

The Community Foundation recommends publicity for the grant and acknowledging The Community Foundation in internal correspondence, brochures as appropriate; newsletters, annual reports and email blasts or e-newsletters.

The credit line of "Made possible in part by a grant from the "S.L. Gimbel Foundation Advised Fund at The Community Foundation – Inland Southern California" is suggested. When your donors are listed in printed materials, include the S.L. Gimbel Foundation Advised Fund at The Community Foundation in the appropriate contribution size category. When



publishing our name, please note the "The" at the beginning of our name is a legal part of our name. It should always be used and capitalized. Attaching our logo is also appreciated. Our logo can be downloaded from our website at [www.thecommunityfoundation.net](http://www.thecommunityfoundation.net).

**7. Indemnification**

In the event that a claim of any kind is asserted against the Grantee or the Foundation related to or arising from the project funded by the Grant and a proceeding is brought against the Foundation by reason of such claim, the Grantee, upon written notice from the Foundation, shall, at the Grantee's expense, resist or defend such action or proceeding, at no cost to the Foundation, by counsel approved by the Foundation in writing.

Grantee hereby agrees, to the fullest extent permitted by law, to defend, indemnify, and hold harmless the Foundation, its offices, directors, employees, and agents, from and against any and all claims, liabilities, losses, and expenses (including reasonable attorneys' fees) directly, indirectly, wholly, or partially arising from or in connection with any act or omission by Grantee, its employees, or agents in applying for or accepting the Grant, in expending or applying the Grant funds or in carrying out any project or program supported by the Grant, except to the extent that such claims, liabilities, losses, and expenses arise from or in connection with any bad faith act or omission by the Foundation, its officers, directors, employees, or agent.

**8. Termination**

The Community Foundation may terminate this agreement, withhold payments, or both at any time, if, in the Community Foundation's judgment: a) The Community Foundation is not satisfied with the quality of the Grantee's progress toward achieving the project goals and objectives; b) the Grantee dissolves or fails to operate; c) the Grantee fails to comply with the terms and conditions of this agreement.

**9. Limitation of Support**

This Agreement contains the entire agreement between the parties with respect to the Grant and supersedes any previous oral or written understandings or agreements.

\*\*\*\*\*

**I have read and agree to the terms and conditions of the Grant Agreement.**

Kelsey Maloney  
Signature

6/23/2014  
Date

Kelsey Maloney  
Printed Name

Account Manager  
Title

Organization: 19050 Vitamin Angels  
Grant Number: 20140342

dc  
6/30/14



The  
Community  
Foundation

Serving the Counties of Riverside and San Bernardino

*S. L. Gimbel Foundation Fund*

BOARD OF DIRECTORS

James Cuevas July 8, 2014  
Chair of the Board

Philip Savage IV Mr. Howard Schiffer  
Vice Chair of the Board President and Founder

Pat Spafford, CPA Vitamin Angels  
Chief Financial Officer PO Box 4490  
Santa Barbara, CA 93140

Sean Varner  
Secretary of the Board

Glenda Bayless

Dear Mr. Schiffer:

Sergio Bohon The Community Foundation is pleased to enclose a grant check for **\$50,000** from the S.  
Rabbi Hillel Cohn L. Gimbel Foundation, a component fund at The Community Foundation. By cashing the  
Andrea Dutton grant check, you are agreeing to the conditions stated under the *Terms of Grant* which  
Robert Fey you have signed and returned. The completed Grant Evaluation form is due by July 15,  
Paul Granillo 2015 and will be available online on The Community Foundations website under  
Stanley Grube Grants/Forms. Please note that any grant variances or extensions must be requested in  
writing and in advance. Any remaining grant funds must be returned to The Community  
Foundation at the end of the grant period.

Kirk Harns We greatly appreciate any help you can give us in publicizing the grant. **Please use the**  
Dr. Albert Karnig **following credit in any grant announcements or materials funded by the grant: "The**  
D. Matthew Pim **(name of project/program) is supported by a grant from The S. L. Gimbel**  
Patrick O'Reilly **Foundation."** You may send copies of articles printed in local papers, stories in your  
agency newsletter, annual report, press releases, and other publications for our files.

Rose Salgado If you have any questions, please contact me at 951-684-4194.

Beverly Stephenson

Sincerely,

Grover Trask  
Immediate Past Board Chair

Dr. Jonathan Lorenzo Yorba  
President and CEO

Celia Cudiamat  
Executive Vice President

20140342

37540

GIMB2



Confirmed in Compliance  
with National Standards for  
U.S. Community Foundations

**The Community Foundation**

*Serving the Counties of Riverside and San Bernadino*

3700 SIXTH STREET, SUITE 200  
RIVERSIDE, CA 92501  
951-241-7777 / FAX 951-684-1911

**CITIZENS BUSINESS BANK**  
A Financial Services Company  
3695 Main Street, Riverside, CA 92501  
90-3414-1222

37540

PAY \* Fifty Thousand and no/100 \*

TO THE ORDER OF

Vitamin Angels  
PO Box 4490  
Santa Barbara, CA 93140

DATE

06/19/2014

AMOUNT

\$\*\*\*\*50,000.00



*Celia Andriamat*

*Jonathan Lorenzo Yonca*  
AUTHORIZED SIGNATURE

Security features. Details on back.

⑈037540⑈ ⑆122234449⑆ 244124437⑈

The Community Foundation

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19050 Vitamin Angels

06/19/2014 037540

20140342 06/12/2014 International Program  
GIMB S.L. Gimbel Foundation Advised Fund

50,000.00  
50,000.00

CHECK TOTAL: \$\*\*\*\*50,000.00

The Community Foundation

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19050 Vitamin Angels

06/19/2014 037540

20140342 06/12/2014 International Program  
GIMB S.L. Gimbel Foundation Advised Fund

50,000.00  
50,000.00

CHECK TOTAL: \$\*\*\*\*50,000.00